

Cobram Estate Olives Limited and controlled entities

ABN 32 115 131 667

Appendix 4D

For the six months ended 31 December 2021

Corporate Directory

31 December 2021

Directors Mr. Robert McGavin (Chairman)

Mr. Paul Riordan

Mr. Leandro Ravetti

Mr. Tim Jonas Mr. Craig Ball

Dr. Jonathan West Mr. Samuel Beaton Dr. Joanna McMillan

Company secretary Mr. Russell Dmytrenko

Registered office 151 Broderick Road

LARA VICTORIA 3212

Principal place of business 151 Broderick Road

LARA VICTORIA 3212

Auditor Deloitte Touche Tohmatsu

477 Collins Street,

Melbourne VIC, 3000, Australia

Stock exchange listing Cobram Estate Olives Ltd shares are listed on the Australian

Securities Exchange (ASX code: CBO)

Appendix 4D Preliminary final report

Name of entity

Cobram Estate Olives Limited

ABN or equivalent company reference: 32 115 131 667

1. Reporting period

Current report period: 1 July 2021 to 31 December 2021

Previous corresponding year: 1 July 2020 to 31 December 2020

2. Results for announcement to the market (All amounts in this report are expressed in A\$'000 unless otherwise stated)

| Revenues from ordinary activities (item 2.1) | Down | 3.04% to | \$70,250 |
|--|-----------------------|----------------------------|--------------|
| Loss from continuing ordinary activities after tax attributable to members (<i>item 2.2</i>) | Down | 20.92% to | \$5,194 |
| Net loss for the period attributable to members (item 2.3) | Down | 20.92% to | \$5,194 |
| Details relating to dividends ¹ (item 2.4) | Cents per Security | Franked cents per security | |
| Final dividend paid on 8 December 2021 | 3.3 | | 0.66 |
| Previous corresponding period | Not applicable | No | t applicable |
| Record date for determining entitlements to the dividend (item 2.5) | | No | t applicable |

¹ Dividend is franked at 20%.

3. Net tangible assets per security (item 3)

Net tangible asset backing per ordinary security

| Current period* | Previous corresponding period* |
|-----------------|--------------------------------|
| \$0.53 | \$0.35 |

^{*}Includes Right-of-Use Assets and lease liabilities in accordance with AASB 16 Leases.

4. Details of entities over which control has been gained or lost during the period (item 4)

Control gained over entities

| Name of entities (item 4.1) | Not applicable |
|--|----------------|
| Date(s) of gain of control (item 4.2) | |
| Contribution to consolidated profit (loss) from ordinary activities after tax by the controlled entities since the date(s) in the current period on which control was acquired (<i>item 4.3</i>) | |
| Profit (loss) from ordinary activities after tax of the controlled entities for the whole of the previous corresponding period (<i>item 4.3</i>) | |
| | |
| | |
| Loss of control of entities | |
| Loss of control of entities Name of entity (item 4.1) | Not applicable |
| 1 | Not applicable |
| Name of entity (item 4.1) | Not applicable |

5. Dividends (item 5)

Final Dividend – half-year ended 31 December 201

| Date of payment | Total amount of dividend |
|-----------------|--------------------------|
| 8 December 2021 | \$12,785,000 |

Amount per security

| | Amount per security | Franked amount per security | Amount per security of foreign sourced dividend |
|-----------------|---------------------|-----------------------------|---|
| Total dividend: | A\$0.033 | A\$0.0066 | Not applicable |
| Current year | | | |
| Previous period | Not applicable | | |

Total dividend on all securities

| | Current period \$A'000 | Previous corresponding Period - \$A'000 |
|--|------------------------|--|
| Ordinary securities (each class separately) | \$12,785 | Not applicable |
| Preference securities (each class separately) | Not applicable | |
| Other equity instruments (each class separately) | Not applicable | |
| Total | \$12,785 | |

6. Details of dividend or distribution reinvestment plans in operation are described below (item 7)

At the Annual General Meeting on 29th October 2021 Cobram Estate Olives announced its offer to provide its shareholders the opportunity to participate in its Dividend Reinvestment Plan (DRP). The allocation price for shares to be issued through the DRP for the final dividend to be paid in respect of the period ended 30 June 2021 was \$1.9576. On 8 December 2021, 602,392 new shares were issued to participants in the DRP.

The last date(s) for receipt of election notices for participation in the dividend or distribution reinvestment plan

| REFER ABOVE | | |
|-------------|--|--|
| | | |

7. Details of associates and joint venture entities (item 7)

| Name of associates or joint venture entities (<i>item 7.1</i>) Details of reporting entity's percentage holdings in each of these entities (<i>item 7.2</i>) Contribution to consolidated profit (loss) from | Not applicable |
|---|---|
| ordinary activities after tax by those entities (item 7.3) | |
| Profit (loss) from ordinary activities after tax of those entities for the whole of the previous corresponding period (<i>item 7.3</i>) | |
| Set of Accounting Standards used to | compile the report (item 8) |
| The financial information provided in this report (A Accounting Standards. | ppendix 4D) is based on Australian |
| The preliminary financial accounts (attached) were Australian Accounting Standards. | e prepared in accordance with |
| | |
| Commentary on the independent aud | lit report (item 9) |
| Commentary on the independent aud | lit report (item 9) |
| | lit report (item 9) |
| | (item 7.1) Details of reporting entity's percentage holdings in each of these entities (item 7.2) Contribution to consolidated profit (loss) from ordinary activities after tax by those entities (item 7.3) Profit (loss) from ordinary activities after tax of those entities for the whole of the previous corresponding period (item 7.3) Set of Accounting Standards used to The financial information provided in this report (Accounting Standards. The preliminary financial accounts (attached) were |

Print name: Sam Beaton, Joint-CEO and Executive Director



Cobram Estate Olives Limited and controlled entities

ABN 32 115 131 667

Half-year report

For the six months ended 31 December 2021

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

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HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Directors' Report

The directors present their report together with the financial report of Cobram Estate Olives Limited (the Consolidated Entity) for the half-year ended 31 December 2021.

Directors

The names of the directors in office at any time during the half year or until the date of this report are:

<u>Executive Directors</u>

Mr. Leandro Ravetti

Mr. Rob McGavin (Chair)

Mr. Sam Beaton Mr. Paul Riordan

Dr. Jonathan West Mr. Tim Jonas Mr. Craig Ball

Dr Joanna McMillan

Paul Riordan was appointed Non-Executive Director on 1 July 2021.

Review of operating results

The Consolidated Entity reported a Loss after tax of \$5,194,000 (2020: \$6,568,000 Loss), and a pre tax Loss of \$6,073,000 (2020: \$7,991,000 Loss).

The result includes a pre tax and interest loss of \$1,668,000 from Australian olive oil operations (2020: \$2,197,000 loss), a pre tax and interest loss of \$1,196,000 from US olive oil operations (2020: \$140,000 loss) and a pre tax and interest loss of \$909,000 from innovation & value add operations (Boundary Bend Wellness) (2020: \$3,265,000 loss). A more detailed breakdown of each segment's earnings can be found on page 14, in Note 2 of the half-year report, and further commentary in the the ASX announcement released with this report.

The Consolidated Entity reported positive net cash generated by operating activities of \$15,031,000 compared to positive net cash generated by operating activities of \$8,730,000 for the same period last year.

Dividends paid, recommended and declared

The Consolidated Entity paid a dividend to Shareholders of A\$0.033 per share on 8 December 2021, in line with the Company's previous guidance included in its prospectus dated 19 July 2021. The dividend was 20% franked.

Auditor's independence declaration

The auditor's independence declaration is included on page 4 of the half-year report.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Directors' Report (continued)

Rounding

The company is a company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

Subsequent Events

On 13 December 2021, Cobram Estate Olives Limited offered eligible shareholders the opportunity to participate in the Company's Share Purchase Plan (SPP) with an issue price of \$2.00 per share. The new shares were issued on 12 January 2022, raising \$1,999,972 with all eligible applications receiving approximately 60% of the shares applied for.

There have not been any other matters or circumstances occurring subsequent to the end of the Half-year ended 31 December 2021, that have significantly affected, or may significantly affect the operations of the Consolidated Entity, the results of these operations, or the state of affairs of the consolidated entity in future financial periods.

Signed in accordance with a resolution of directors made pursuant to s.306(3) of the *Corporations Act* 2001.

Mr. Rob McGavin (Chair)

Director

Mr. Tim Jonas Director

Dated 21 February 2022



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21 February 2022

The Board of Directors Cobram Estate Olives Limited 151 Broderick Road LARA VIC 3212

Dear Board Members

Auditor's Independence Declaration to Cobram Estate Olives Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Cobram Estate Olives Limited.

As lead audit partner for the review of the half year financial report of Cobram Estate Olives Limited for the half year ended 31 December 2021, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- The auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- Any applicable code of professional conduct in relation to the review.

Yours faithfully

DELOITTE TOUCHE TOHMATSU

Deloute Torche Tohmator

Partner

Chartered Accountants

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HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of profit or loss for the half-year ended 31 December 2021

| | Consolidated Half-year ended | |
|---|---------------------------------|-----------------------|
| | 31 Dec 2021 \$'000 | 31 Dec 2020 \$'000 |
| Total Revenue and Other Income | | |
| Sales revenue | 70,250 | 72,449 |
| Other income | 1,314 | 1,267 |
| | 71,564 | 73,716 |
| Expenses | | |
| Cost of sales | (57,742) | (63,900) |
| Finance costs | (2,361) | (2,387) |
| Distribution expenses | (3,787) | (3,422) |
| Marketing expenses | (4,350) | (4,283) |
| Occupancy expenses | (1,384) | (1,209) |
| Administration expenses | (8,013) | (6,506) |
| | (77,637) | (81,707) |
| Loss for the period before income tax benefit | (6,073) | (7,991) |
| Income tax benefit | 879 | 1,423 |
| Loss for the period | (5,194) | (6,568) |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of other comprehensive income for the half-year ended 31 December 2021

| | Consolidated Half-year ended 31 Dec 2021 31 Dec 2020 \$'000 \$'000 | | |
|---|--|----------|--|
| Loss for the period | (5,194) | (6,568) | |
| Other comprehensive income, net of income tax | | | |
| Items that may be reclassified subsequently to profit or loss | | | |
| Exchange differences on translating foreign operations | 1,182 | (4,085) | |
| Profit on hedging instruments through cash flow hedge reserve Income tax relating to items that may be reclassified subsequently to | 1,992 | 438 | |
| profit or loss | (597) | (15) | |
| Other comprehensive profit / (loss) for the period | 2,577 | (3,662) | |
| Total comprehensive loss for the period | (2,617) | (10,230) | |

The comparative Earnings per share calculation has been adjusted for the share split of 6:1 ratio approved by shareholders in June 2021. This resulted in the shares and options on hand multiplying by 6.

| | Cents | Cents |
|--|--------|--------|
| Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the company: | | |
| Basic earnings per share | (0.01) | (0.02) |
| Diluted earnings per share | (0.01) | (0.02) |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

COBRAM ESTATE OLIVES LIMITED ABN 32 115 131 667 HALF-YEAR FINANCIAL REPORT

FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of financial position as at 31 December 2021

| | | Consolidated | | |
|------------------------------------|------|-----------------------|-----------------------|--|
| | Note | 31 Dec 2021 \$'000 | 30 Jun 2021 \$'000 | |
| Current assets | | | | |
| Cash and cash equivalents | | 11,196 | 1,175 | |
| Trade and other receivables | | 11,791 | 24,758 | |
| Inventory | | 90,983 | 104,691 | |
| Biological assets | | 20,138 | 2,966 | |
| Current tax assets | | | 154 | |
| Other assets | | 3,223 | 2,019 | |
| Total current assets | | 137,331 | 135,763 | |
| Non-current assets | | | | |
| Intangible assets | | 6,678 | 6,678 | |
| Property, plant and equipment | | 304,614 | 290,877 | |
| Right-of-use assets | | 3,785 | 4,867 | |
| Other financial assets | | 10 | 9 | |
| Other receivables | | 7,623 | 10,400 | |
| Total non-current assets | | 322,710 | 312,831 | |
| Total assets | | 460,041 | 448,594 | |
| Current liabilities | | | | |
| Trade and other payables | | 30,529 | 24,878 | |
| Lease liabilities | | 182 | 189 | |
| Borrowings | 5 | 4,110 | 3,795 | |
| Provisions | | 1,827 | 1,833 | |
| Current tax liabilities | | 1,578 | - | |
| Other financial liabilities | | 994 | 974 | |
| Other liabilities | | 4,249 | 2,177 | |
| Total current liabilities | | 43,469 | 33,846 | |
| Non-current liabilities Borrowings | 5 | 135,672 | 161,832 | |
| Provisions | 3 | 133,672 | 141 | |
| Deferred tax liabilities | | 47,939 | 50,923 | |
| Other financial liabilities | | 1,111 | 3,123 | |
| Other liabilities | | 861 | 3,237 | |
| Lease liabilities | | 4,942 | 4,880 | |
| Total non-current liabilities | | 190,584 | 224,136 | |
| Total liabilities | | 234,053 | 257,982 | |
| Net assets | | 225,988 | 190,612 | |
| Equity | | | | |
| Share capital | 6 | 178,470 | 127,745 | |
| Reserves | • | 11,033 | 8,403 | |
| Retained earnings | | 36,485 | 54,464 | |
| Total aquity | | 225,988 | 190,612 | |
| Total equity | | | 100,012 | |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of changes in equity for the half-year ended 31 December 2021

| Consolidated | Contributed equity \$'000 | Asset revaluation reserve \$'000 | Foreign currency translation reserve \$'000 | Share based payments reserve \$'000 | Cash flow hedge reserve \$'000 | Retained earnings \$'000 | Total Equity \$'000 |
|---|---|---|---|-------------------------------------|---|---------------------------------------|---|
| Balance at 1 July 2021 | 127,745 | 17,137 | (6,896) | 1,030 | (2,868) | 54,464 | 190,612 |
| Profit for the period Exchange differences arising on translation of foreign operations Other comprehensive profit/(loss) for the period Total comprehensive income/(loss) for the period | | - - - - | 1,182 - 1,182 | - - - | 1,395 1,395 | (5,194) - - (5,194) | (5,194) 1,182 1,395 (2,617) |
| Transactions with owners in their capacity as owners: Proceeds from share issue Dividends paid or reinvested Options exercised Equity raising costs, net of tax Share based payments expense Total transactions with owners in their capacity as owners | 50,000 1,179 774 (1,228) 50,725 | - - - - - | - - - - - | (120) - 173 53 | - - - - - | (12,785) - - (12,785) | 50,000 (11,606) 654 (1,228) 173 37,993 |
| Balance at 31 December 2021 | 178,470 | 17,137 | (5,714) | 1,083 | (1,473) | 36,485 | 225,988 |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of changes in equity for the half-year ended 31 December 2020

| Consolidated | Contributed equity \$'000 | Asset revaluation reserve \$'000 | Foreign currency translation reserve \$'000 | Share based payments reserve \$'000 | Cash flow hedge reserve \$'000 | Retained earnings \$'000 | Total Equity \$'000 |
|---|---------------------------------|---|---|-------------------------------------|---|--------------------------------|---------------------------------------|
| Balance at 1 July 2020 | 114,211 | 17,137 | (3,548) | 1,643 | (4,980) | 21,627 | 146,090 |
| Loss for the period Exchange differences arising on translation of foreign operations Other comprehensive profit/(loss) for the period Total comprehensive income/(loss) for the period | - - - - | | (4,082) - (4,082) | (3) | 423 423 | (6,568) - - (6,568) | (6,568) (4,085) 423 (10,230) |
| Transactions with owners in their capacity as owners: Equity raising costs, net of tax Share based payments expense Total transactions with owners in their capacity as owners | - - - | - - - | - - - | (120) 152 32 | - - | 120 - 120 | 152 152 |
| Balance at 31 December 2020 | 114,211 | 17,137 | (7,630) | 1,672 | (4,557) | 15,179 | 136,012 |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Condensed consolidated statement of cash flows for the half-year ended 31 December 2021

| | Consolidated Half-year ended 31 Dec 2021 31 Dec 20 \$'000 \$'000 | |
|---|---|---------------|
| | - 4000 | Ψ 000 |
| Cash flows from operating activities | | |
| Receipts from customers | 82,602 | 73,800 |
| Payments to suppliers and employees | (64,365) | (62,227) |
| Cash generated from operations | 18,237 | 11,573 |
| Interest paid | (2,769) | (2,843) |
| Income tax paid | (437) | (2,043) |
| Net cash provided by operating activities | 15,031 | 8,730 |
| | | |
| Cash flows from investing activities | • | 00 |
| Proceeds from sale of property, plant and equipment | 2 (18,513) | 88 (8,842) |
| Payments for land, property, plant and equipment Net cash used in investing activities | (18,511) | (8,754) |
| Net cash used in investing activities | (10,511) | (0,734) |
| Cash flows from financing activities | | |
| Proceeds from issues of shares and other equity securities | 50,654 | - |
| Net repayment of borrowings | (28,625) | (2,966) |
| Dividends paid to company's shareholders | (11,606) | - |
| Equity raising costs | (1,755) | - |
| Proceeds from repayment of director loans | 4,833 | - (2.222) |
| Net cash provided / (used) in financing activities | 13,501 | (2,966) |
| Reconciliation of cash and cash equivalents | | |
| Cash and cash equivalents at the beginning of the half-year * | 1,175 | 3,767 |
| Net increase/(decrease) in cash and cash equivalents | 10,021 | (2,990) |
| Cash and cash equivalents at end of the period | 11,196 | 777 |
| | | |

^{*} Notes to the condensed consolidated financial statements are included on pages 11 to 17.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

1. Significant accounting policies

Statement of compliance

The half-year financial report is a general purpose financial report prepared in accordance with the *Corporations Act 2001* and AASB 134 *Interim Financial Reporting*. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*. The half-year report does not include notes of the type normally included in an annual financial report and shall be read in conjunction with the most recent annual financial report.

Basis of preparation

The condensed consolidated financial statements have been prepared on the basis of historical cost, except for the revaluation of certain non-current assets and certain financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

In the current environment, Cobram Estate Olives has considered the probability of future restrictions across Australia and the United States of America when measuring assets and liabilities and undertaking going concern assessments given the impact COVID-19 has had on the global community. In the face of the continual rapid changes in circumstances due to the COVID-19 pandemic, the Company has been quick to act and implement responses and plans to safeguard its people and ensure that it can safely continue its business operations. Like any business, COVID-19 has forced the Company to change some aspects of the way employees work, and implement safety measures in-line or above the requirement and guidelines issued by the state and federal governments. The Company is fortunate to have been able to continue without any material disruption to both production and supply chain, and therefore COVID-19 has had no material impact to the business.

The company is a company of the kind referred to in ASIC Corporations (*Rounding in Financial/Directors' Reports*) *Instrument 2016/191*, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the Consolidated Entity's annual financial report for the year ended 30 June 2021, except for the impact of the Standards and Interpretations described below. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

Amendments to Accounting Standards that are mandatorily effective for the current reporting period

The Consolidated Entity has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current half-year. New and revised Standards and amendments thereof and Interpretations effective for the current half-year are as follows:

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

1. Significant accounting policies (...continued)

| Standard/Interpretation | reporting periods beginning on or |
|---|--------------------------------------|
| Standard/Interpretation | after |
| AASB 2020-8 Amendments to Australian Accounting Standards – Interest Rate | 1 January 2021 |
| Benchmark Reform – Phase 2 | - |
| AASB 2021-3 Amendments to Australian Accounting Standards – | 1 April 2021 |
| Covid-19-Related Rent Concessions beyond 30 June 2021 | |

The adoption of these amendments to Accounting Standards does not have a material impact on the financial statements.

Amendments to Accounting Standards that are mandatorily effective for future reporting period

At the date of authorisation of the half-year financial report, the following applicable Standards and Interpretations listed below were in issue but not yet adopted by the Consolidated Entity.

| | Effective for annual reporting periods |
|---|--|
| Standard/Interpretation | beginning on or after |
| AASB 17 Insurance Contracts | 1 January 2023 |
| AASB 2020-1 Amendments to Australian Accounting Standards – Classification | 1 January 2023 |
| of Liabilities as Current or Non-current and AASB 2020-6 Amendments to | |
| Australian Accounting Standards – Classification of Liabilities as Current or | |
| Non-current – Deferral of Effective Date | |
| AASB 2020-3 Amendments to Australian Accounting Standards – Annual | I January 2022 |
| Improvements 2018-2020 and Other Amendments | |
| AASB 2021-3 Amendments to Australian Accounting Standards – | 1 April 2021 |
| Covid-19-Related Rent Concessions beyond 30 June 2021 | |
| AASB 2021-2 Amendments to Australian Accounting Standards – Disclosure of | 1 January 2023 |
| Accounting Policies and Definition of Accounting Estimates | |
| AASB 2021-5 Amendments to Australian Accounting Standards – Deferred Tax | 1 January 2023 |
| related to Assets and Liabilities arising from a Single Transaction | |
| AASB 2020-3 Property, Plant and Equipment— Proceeds before Intended Use | I January 2022 |

These Standards and Interpretations will be first applied in the financial report of the Consolidated Entity that relates to the annual reporting period beginning after the effective date of each pronouncement. The potential impact of the revised Standards/Interpretations on the Group's financial statements has not yet been determined.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

2. Segment reporting

Segment products and locations

The segment reporting reflects the way information is reported internally to the Joint Chief Executive Officers for the purpose of resource allocation and assessment of segment performance.

The consolidated entity has the following business segments:

- Australia production and marketing of olive oil
- United States of America (USA) production and marketing of olive oil
- Innovation and sale of value-add products, including the sale of the Wellgrove branded product (Boundary Bend Wellness).

The accounting policies of the reportable segments are the same as the group's accounting policies described in Note 1. Segment profit / (loss) represents the profit or loss before tax earned by each segment without allocation of investment income and finance costs. Finance costs are shown in the 'Eliminations and Corporate' column.

All assets are allocated to reportable segments other than other financial assets and current and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments; and all liabilities are allocated to reportable segments other than borrowings and other financial liabilities. Liabilities for which reportable segments are jointly liable are allocated in proportion to segment assets.

The segment information provided to the Joint Chief Executive Officers is referenced in the following table:

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

2. Segment reporting (...continued)

| | Olive oil | | | Boundary Bend Eliminations & Corporate Wellness ¹ | | | Total operations | | | |
|---|-----------------------------------|-----------------------------------|-------------------------------|--|---------------------|-----------------------|---------------------|---------------------|-----------------------|-----------------------|
| | Australian 31-Dec-21 \$'000 | Operations 31-Dec-20 \$'000 | US Ope 31-Dec-21 \$'000 | rations 31-Dec-20 \$'000 | 31-Dec-21 \$'000 | 31-Dec-20 \$'000 | 31-Dec-21 \$'000 | 31-Dec-20 \$'000 | 31-Dec-21 \$'000 | 31-Dec-20 \$'000 |
| Revenue and other income Total revenue from external customers Intersegment revenue Total segment revenue | 53,486 1,353 54,839 | 50,499 1,176 51,675 | 15,884 - 15,884 | 20,684 - 20,684 | 880 14 894 | 1,266 126 1,392 | (1,367) (1,367) | (1,302) (1,302) | 70,250 - 70,250 | 72,449 - 72,449 |
| Other income Net change in fair value of agricultural produce Total revenue and other income | 815 - 55,654 | 867 - 52,542 | 443 - 16,327 | 310 - 20,994 | 56 - 950 | 90 - 1,482 | (1,367) | (1,302) | 1,314 - 71,564 | 1,267 - 73,716 |
| EBITDA | 5,867 | 4,708 | (257) | 804 | (874) | (3,175) | 61 | (2) | 4,797 | 2,335 |
| Depreciation/amortisation of segment assets EBIT | (7,535) (1,668) | (6,905) (2,197) | (939 <u>)</u> (1,196) | (944) (140) | | (90) (3,265) | | (2) | (8,509) (3,712) | (7,939) (5,604) |
| Finance costs Loss before income tax | (1,668) | (2,197) | (1,196) | (140) | (909) | (3,265) | (2,361) (2,300) | (2,387) (2,389) | (2,361) (6,073) | (2,387) (7,991) |
| Segment assets (excl intercompany) Segment liabilities (excl intercompany) | 365,511 20,907 | 299,781 18,681 | 91,234 22,183 | 66,763 17,813 | 3,296 486 | 3,445 807 | 190,477 | (31) 196,645 | 460,041 234,053 | 369,958 233,946 |

¹ Includes the sale of ingredients and finished goods under the Wellgrove and Stone & Grove brands.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

3. Dividends paid and proposed

During the period, the Consolidated Entity paid a dividend to Shareholders of A\$0.033 per share on 8 December 2021, in line with the Company's previous guidance included in its prospectus dated 19 July 2021. The dividend was 20% franked and the Company offered a Dividend Reinvestment Plan (DRP). Shareholders representing 9.7% of shares on issue elected to participate in the DRP, with 602,392 new shares issued at \$1.9576 per share.

4. Results for the period

There are no individually significant items charged to the Condensed consolidated statement of profit or loss for the half-year ended 31 December 2021. There is no net change in fair value of agricultural produce due to the olive growing cycle still being in progress at the half-year ended 31 December 2021.

5. Borrowings

The bank facilities of the Consolidated Entity are summarised as follows:

| | | Limit | Drawn at 31 Dec 2021 | |
|---------------------------|----------|--------|-------------------------|-----------------------|
| Facility | Currency | \$'000 | \$'000 | Term |
| Core Debt | AUD | 58,000 | 58,000 | Matures October 2024 |
| Working Capital Debt | AUD | 55,000 | 15,000 | Matures October 2024 |
| Working Capital Debt | AUD | 20,000 | 20,000 | Matures October 2024 |
| Domestic Foreign Currency | USD | 10,500 | 10,500 | Matures October 2024 |
| Amount Facility | | | | |
| Domestic Foreign Currency | USD | 7,000 | 7,000 | Matures December 2023 |
| Amount Facility | | | | |

On 18 November 2021, Cobram Estate Olives accepted and signed a term sheet with the Commonwealth Bank of Australia (CBA) to increase borrowings by US\$7M.

The associated amendment agreement was signed on 3 December 2021. The limits and term of each facility are outlined above. The bank loans are secured by a general security interest over the assets and undertakings of Cobram Estate Olives and its Australian subsidiaries. The bank also has mortgages over the Australian real properties owned by the Consolidated Entity's Australian subsidiaries.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

5. Borrowings (...continued)

| | 31 Dec 2021 \$'000 | 30 Jun 2021 \$'000 |
|--|------------------------------|------------------------------|
| CURRENT Secured liabilities Chattel mortgage liability | 4,110 | 3,795 |
| Challer mengage hazmiy | 4,110 | 3,795 |
| NON CURRENT Secured liabilities Bank loans Chattel mortgage liability | 117,108 18,564 135,672 | 144,748 17,084 161,832 |
| Total Borrowings | 139,782 | 165,627 |

6. Share capital

Issued capital as at 31 December 2021 amounted to \$177,943,000 (June 2021: \$127,745,000) which is equivalent to 413,500,518 ordinary shares (June 2021: 387,372,594).

On 7 December 2021, Cobram Estate Olives successfully completed a fully underwritten institutional placement of 25 million shares at \$2.00 per share, raising gross proceeds of \$50 million. The proceeds from the placement will help accelerate the execution of the Company's core growth strategies in the USA and Australia.

At the Annual General Meeting on 29th October 2021 Cobram Estate Olives announced its offer to provide its shareholders the opportunity to participate in its Dividend Reinvestment Plan (DRP). The allocation price for shares to be issued through the DRP for the final dividend to be paid in respect of the period ended 30 June 2021 was \$1.9576. On 8 December 2021, 602,392 new shares were issued to participants in the DRP.

The company issued no share options (2020: 0) over ordinary shares under its share based payments plan during the half-year.

On 14 December 2021, non-executive directors Craig Ball and Jonathan West each exercised 230,766 unlisted options over shares for the period ended 31 December 2021 for a value of \$327,688 respectively. The fair value of these options at their respective grant date was \$120,000.

The company issued no share options to senior employees during the half-year (2020: 0).

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Notes to the condensed consolidated financial statements

6. Share capital (...continued)

No options issued under the employment share option plan lapsed or were cancelled during the period due to cessation of employment (2020: 132,200).

In the prior half-year ended 31 December 2020, there were no movements in the ordinary share capital or other issued share capital.

The movement in share capital for the period has been summarised below.

| Share Capital Movement | \$'000 |
|--|---------|
| Share Capital Balance at 1 July 2021 | 127,745 |
| \$50m Placement Less fees | 48,772 |
| Dividend Reinvestment Plan - new shares issued | 1,179 |
| Options exercised | 774 |
| Share Capital Balance at 31 December 2021 | 178,470 |

7. Key management personnel

Remuneration arrangements of key management personnel are disclosed in the annual financial report.

8. Subsequent events

On 13 December 2021, Cobram Estate Olives Limited offered eligible shareholders the opportunity to participate in the Company's Share Purchase Plan (SPP) with an issue price of \$2.00 per share. The new shares were issued on 12 January 2022, raising \$1,999,972 with all eligible applications receiving approximately 60% of the shares applied for.

There have not been any other matters or circumstances occurring subsequent to the end of the Half-year ended 31 December 2021, that have significantly affected, or may significantly affect the operations of the Consolidated Entity, the results of these operations, or the state of affairs of the consolidated entity in future financial periods.

HALF-YEAR FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

Directors' Declaration

The directors declare that:

- (a) in the directors' opinion, there are reasonable grounds to believe that the company and Consolidated Entity will be able to pay its debts as and when they become due and payable; and
- (b) in the directors' opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the Consolidated Entity.

Signed in accordance with a resolution of the directors made pursuant to s.303(5) of the *Corporations Act 2001*.

On behalf of the directors

Mr. Rob McGavin (Chair) Director

Dated 21 February 2022

Mr. Tim Jonas Director



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Independent Auditor's Review Report to the Members of Cobram Estate Olives Limited

Conclusion

We have reviewed the half-year financial report of Cobram Estate Olives Limited (the "Company") and its subsidiaries (the "Group"), which comprises the condensed consolidated statement of financial position as at 31 December 2021, and the condensed consolidated statement of profit and loss, the condensed consolidated statement of comprehensive income, the condensed consolidated statement of cash flows and the condensed consolidated statement of changes in equity for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group is not in accordance with the *Corporations Act 2001*, including:

- Giving a true and fair view of the Group's financial position as at 31 December 2021 and of its performance for the half-year ended on that date; and
- Complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Half-year Financial Report section of our report. We are independent of the Group in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

Directors' Responsibilities for the Half-year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Review of the Half-year Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the Group's financial position as at 31 December 2021 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Liability limited by a scheme approved under Professional Standards Legislation.

Deloitte.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

DELOITTE TOUCHE TOHMATSU

Deloute Torche Tohmator

Peter Glynn

Partner

Chartered Accountants

Melbourne, 21 February 2022